

## Message Text

UNCLASSIFIED

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ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 CIAE-00 EB-07 INR-07 LAB-04

NSAE-00 PA-02 SIL-01 USIA-15 PRS-01 /048 W

-----040033Z 060046 /70

R 032133Z JAN 77

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHDC 3028

INFO AMEMBASSY GUATEMALA

AMEMBASSY KINGSTON

AMEMBASSY PORT AU PRINCE

AMEMBASSY PORT OF SPAIN

AMEMBASSY SAN JOSE

AMEMBASSY SANTO DOMINGO

AMEMBASSY TEGUCIGALPA

UNCLAS SAN SALVADOR 0012

E.O. 11652: N/A

TAGS: BEXP, ES

SUBJECT: PROPOSED SAN ANTONIO CHAMBER OF COMMERCE

IOGA TRADE MISSION

REF: (A) SAN SALVADOR 4508; (B) STATE 298310

1. IN RESPONSE TO REFTEL (B) POSHR WILLING TO SUPPORT MISSION CONTINGENT UPON ADHERENCE TO 10 FAM 371, WITH PARTICULAR REFERENCE TO NECESSITY OF EMPLOYING TRADE MISSION SECRETARY BEGINNING 4 WEEKS PRIOR TO MISSION'S DEPARTURE FROM SAN SALVADOR.

2. DUE HOLY WEEK, OFFICIALLY APRIL 7 & 8, BUT IN REALITY ENCOMPASSING ENTIRE WEEK APRIL 4-8, 1977 AND FOOD PROCESSING CATALOG CHOW PROPOSED FOR SAN SALVADOR MAY 16-18 (ABOUT WHICH WE HAVE RECEIVED NO FURTHER INFORMATION) POST RECOMMENDS SUBJECT MISSION BEGIN EARLY TO MID MARCH, WITH 2 UNCLASSIFIED

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FULL WORKING DAYS IN SAN SALVADOR.

3. BEST PROSPECTS FOR CY 1977.

(A) CEMENT - DUE TO NATIONAL SHORTAGE GOES HAS PASSED A LAW ELIMINATING IMPORT DUTIES, CONSULAR FEES, AND RELATED CHARGES FOR IMPORTS OF CEMENT IN 1977. CURRENT PRICES

REPORTEDLY RANGING FROM \$42 TO \$46 PER TON.

(B) FOOD PROCESSING AND PACKAGING MACHINERY AND EQUIPMENT -  
WITH FEW NATIONAL RESOURCES OTHER THAN HYDROELECTRIC POTENTIAL  
PLUS A LARGE AND INDUSTRIOUS LABOR FORCE, EL SALVADOR MUST  
INCREASINGLY PLAY ROLE OF CONVERTOR AND PROCESSOR.

(C) DRY CLEANING EQUIPMENT - INFLUX OF TOURISTS FOR WEEK  
LONG PERIOD HAS PROMPTED LIMITED EXPANSION OF DRY CLEANING  
SERVICE CAPACITY.  
LOZANO

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NNN

## Message Attributes

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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009